



JOINT PRESS RELEASE

CIRCLE: has signed a new contract with the European Commission (DG MOVE) to study the opportunities to evolve the Telematics Application for Freight Services (“TAF TSI”).

Together with its German partner HaCon, the Company won a tender for a value of 136.000 € and project duration of 9 months.

Genoa, 21st January 2019

Circle S.p.A. (“*Circle*”), a Company listed on AIM Italia, and its partner HaCon Ingenieuresellschaft mbH, both specialized in process and management consulting services, and in providing innovative technological solutions for transport and logistics sector, won a tender with DG MOVE for the value of 136.000 € to study the opportunities to evolve Telematics Application for Freight Services (“TAF TSI”), a specific technical standard for rail interoperability.

TAF TSI has so far achieved standardisation and enhancement of exchanges between different rail infrastructure managers and railway undertakings, with very marginal involvement of terminals and therefore of multimodal dimension.

Looking to future policy implications such as the new proposed regulation for the Electronic Transport Document, this project will enable to exploit synergies with digitalised (or “e-enhanced”) multimodal logistics.

The aim of the study is to ascertain which potential conflicts and which complementarities can arise between TAF TSI and the initiatives developed as part of digitalisation of transport, identifying the overlapping, complementary, synergic functions of the two systems.

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In close connection with the stakeholders, Circle and HaCon will also provide recommendations for potential extensions of the TAF TSI standard.

“For Circle this project represents another key part to support the European Commission in its digital policy development, also taking advantage of the relevant IT know-how of our company, especially in digital logistics” stated Alexio Picco, Circle’s Member of the Board and Director of the Connecting EU Business Unit.

This new assignment is in addition to other important contracts acquired by Circle at European level which will bring to the implementation of International Fast Trade Lanes pilot projects between Italy and Turkey, and in Bulgaria in connections between Orient - East/Med and Rhine Danube Core Network Corridors, as well as to new project supporting the European Commission (DG MOVE) and the European Maritime Safety Agency (EMSA) for the European Maritime Single Window.

“As key software provider for multimodal mobility solutions, we have already developed several transport planning and management systems that require an appropriate TAF TSI standard for the data exchange. We work with major logistics players on practical solutions and act as policy consultants for the general transport requirements; this allows us to provide the standardisation bodies with the right input for the TAF TSI revision process” said Lars Deiterding, Executive Director at HaCon and Head of the Logistics Department.

The new study is another piece in the puzzle for HaCon that has extensive experience when it comes to transport monitoring solutions. With its new ETA Management Platform for Railways and Combined Transport Operators that includes real-time information from various sources like terminals, operators will be provided with the necessary information to improve their services.

Circle S.p.A.

*Established in Genoa in 2012, **Circle S.p.A.** provides process and management consulting services, innovative technological solutions and digital marketing solutions for transport and logistics sector.*

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*Leading Company in the development of automation processes for Ports, dry ports, logistics platforms and intermodal operators through **Milos**[®] - an innovative modular software for the optimization of transport of containers, trailers, vehicles and each type of goods - the Company can boast professionals mainly involved in analysis of the processes, in projects financed by EU and in software development forming a dynamic and young team.*

*In November 2017 Circle purchased 51% of **Info.era**, a company specialized in the development of software solutions with 20 years of experience in the port sector with its Port Community System solution **Sinfomar**[®]. Lastly, thanks to the deep experience of its management not only in ICT field, but also in EU-funded projects, Circle assists through **Connecting EU** Division Public actors and Private companies in developing new businesses through different instruments: **Project Anticipation**, **Project Assessment** and **Project Lifecycle**.*

*Since October 26th, 2018, Circle is **listed on AIM Italia / Alternative Capital Market**, the Multilateral Trading Facility operated by Borsa Italiana S.p.A., with title code CIRC and ISIN code IT0005344996.*

HaCon Ingenieurgesellschaft mbH

*Established in Hannover in 1984, **HaCon Ingenieurgesellschaft mbH** provides cutting-edge software solutions for public transportation, mobility and logistics. The three business units, HAFAS, TPS and Consulting, deliver more than 350 highly qualified specialists and 35 years of experience for your success. Since 2017, HaCon has been a member of the Siemens family.*

*From trip and transport planning to mobile ticketing and fleet management; our **HAFAS** product suite covers all aspects of Intelligent Transportation Systems and creates the ultimate end user experience. Each day our apps and web-based solutions receive over 100 million requests from passengers who rely on HAFAS to empower their mobility choices; this is why our software is considered the highest industry standard for trip planning throughout the world and prompted the Massachusetts Institute of Technology (MIT) to honor HaCon as one of the “50 Smartest Companies” worldwide.*

*HaCon’s **TPS** solutions for train planning and capacity management enable network providers and operators to make the most of their infrastructure. **TPS Online** has been specifically developed for ad-hoc train disposition and offers automatic and semi-automatic conflict resolutions and optimization in case of disruptions and delays. TPS Online also constitutes a big step toward a reliable ETA provision for rail-bound multimodal services.*

*In addition to developing software, HaCon consults and assists its customers with projects in rail freight transport and combined transport. **HaCon’s interdisciplinary consulting team** draws on many years of experience with European RTD projects. Customers from politics and economics rely on HaCon’s expertise when it comes to rail freight transport and to optimizations of multimodal*

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transport issues in general.

Headquartered in Hannover, Germany, HaCon also holds offices in Berlin, Paris, New York and London.

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